Intercollegiate Athletics

Fiscal Sustainability

2023-2026 Plan
AGENDA

- Revisiting Goals and Timelines
- Overall Summary of the Plan
- Funding Level - a multiyear prospectus
- Multi Year Resource Plan
- Impacts of the Plan
Background

• Year over year operating deficits
• External review by Pictor Group completed February 2021
• Board of Trustees requested fiscal sustainability plan
• Title IX review completed Fall 2021
• Continuous reporting of operating results to the Board of Trustees
• May 2022 presentation of four-year plan
Timelines

FISCAL YEAR 2022
THREE YEAR PLANNING HORIZON
FIVE YEAR PLANNING HORIZON
Plan
Summary

$16 million expenditure plan

Funding model based on peer averages

4-year funding model to full implementation

Review impacts and deliverables required under the resource plan
Expenditures

• FY22 estimated expense level - $14.55 million
• Additional support for Title IX and business functions
  • 7 FTE at $480,000
    • Assistant Soccer Coach
    • Women’s Basketball Operations Manager
    • Two Athletic Trainers
    • Golf Coach
    • Asst AD Annual Fund
    • Asst AD Academic Services
    • Director Marketing, Creative Services, Social Media
• Estimated expense level $16 million
  • FY22 estimated expenses $14.55M
  • Financial Aid Waivers at current level $965,000
  • Title IX and business functions $480,000
Funding Model

Big Sky Peer Average
- Student Fees: 12%
- University: 48%
- Department: 33%
- Contributions: 7%

EWU Averages
- Student Fees: 13%
- University: 57%
- Department: 27%
- Contributions: 3%

FY2020 Peer Data
## Funding Model Ranges - Goal Level

<table>
<thead>
<tr>
<th></th>
<th>EWU Average</th>
<th>Conference Peers Average</th>
<th>Model Range Goals +/- 3%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Institution</strong></td>
<td>57%</td>
<td>48%</td>
<td>45-51%</td>
</tr>
<tr>
<td><strong>Student Fees</strong></td>
<td>13%</td>
<td>12%</td>
<td>9-15%</td>
</tr>
<tr>
<td><strong>Department Revenue</strong></td>
<td>27%</td>
<td>33%</td>
<td>30-36%</td>
</tr>
<tr>
<td><strong>Fundraising</strong></td>
<td>3%</td>
<td>7%</td>
<td>4-10%</td>
</tr>
</tbody>
</table>
Proportional Funding Levels
Fiscal Year 2023-2026

<table>
<thead>
<tr>
<th>In millions</th>
<th>Peer Average Goals</th>
<th>FY 2023</th>
<th>FY 2023 Proportion</th>
<th>FY 2024</th>
<th>FY 2025</th>
<th>FY 2026</th>
<th>FY 2026 Proportion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Institution</td>
<td>48%</td>
<td>$9.35</td>
<td>58.4%</td>
<td>$8.60</td>
<td>$8.35</td>
<td>$8.10</td>
<td>50.6%</td>
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<tr>
<td>Student Fees</td>
<td>12%</td>
<td>$1.65</td>
<td>10.3%</td>
<td>$1.65</td>
<td>$1.65</td>
<td>$1.65</td>
<td>10.3%</td>
</tr>
<tr>
<td>Department Revenue</td>
<td>33%</td>
<td>$4.00</td>
<td>25.0%</td>
<td>$4.50</td>
<td>$4.50</td>
<td>$4.50</td>
<td>28.1%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>7%</td>
<td>$1.00</td>
<td>6.3%</td>
<td>$1.25</td>
<td>$1.50</td>
<td>$1.75</td>
<td>11.0%</td>
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<tr>
<td>Total</td>
<td>100%</td>
<td>$16.00</td>
<td>100.0%</td>
<td>$16.00</td>
<td>$16.00</td>
<td>$16.00</td>
<td>100.0%</td>
</tr>
</tbody>
</table>

Notes:
Institution funding includes tuition waivers
Subject to change based on standard inflationary impacts
Over Time - Department revenue and fundraising increases while institution funding decreases.
Funding Model Expectations

**Institution**
- achieves top end of the goal range by FY 2026

**Student Fees**
- In the model, student fees are unchanged through FY 2026. At FY 2026, achieves mid range of goal range
  - *FY2023 funding level has not been finalized*

**Department based revenue**
- At FY2026, remains slightly under goal range

**Fundraising**
- At FY 2026, slightly higher than goal range